

**GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

**LANGUAGE SERVICES**

STANDARD INDUSTRY GROUP: 738 II  
SERVICE CODE(S): R608

**Contract Number: GS-10F- 0190X**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

**Contract Period: April 11, 2011 – April 10, 2016**



**Progressive Expert Consulting, Inc.  
650 James Street, Suite 302  
Syracuse, NY 13203  
315-446-6160  
Fax: 315-701-6732  
[www.pecinc.com](http://www.pecinc.com)**

Woman Owned Small Business

**CUSTOMER INFORMATION:**

1a.

<b>Awarded Special Item Number</b>	<b>Item Listing</b>
382-3 & 382-3RC	Training and Educational Materials

1b. Lowest Priced Item: Please See Pricing Page 4

2. Maximum order: \$1,000,000

3. Minimum order: \$100

4. Geographic coverage: FOB Destination, Worldwide delivery, with the exact time to be specified on individual Delivery/Task Orders.

5. Point of production: Syracuse, NY

6. Prices listed herein are net.

7. Quantity discounts: None.

8. Prompt payment terms: Net 30 Days

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items: Not applicable

11a. Time of delivery: As negotiated

11b. Expedited Delivery: As negotiated

11c. Overnight and 2-day delivery: As negotiated

11d. Urgent Requirements: As negotiated

12. F.O.B. point: Destination

13a. Ordering address:

**Progressive Expert Consulting, Inc.**  
**650 James Street, Suite 302**  
**Syracuse, NY 13203**

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.



14. Payment address:

**Progressive Expert Consulting, Inc.**  
**650 James Street, Suite 302**  
**Syracuse, NY 13203**

- 15. Warranty provision: Not applicable
- 16. Export packing charges: Not applicable
- 17. Terms and conditions of Government purchase card acceptance: Not applicable
- 18. Terms and conditions of rental, maintenance, and repair: Not applicable
- 19. Terms and conditions of installation: Not applicable
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not applicable
- 20a. Terms and conditions for any other services: Not applicable
- 21. List of service and distribution points: Not applicable
- 22. List of participating dealers: Not applicable
- 23. Preventive maintenance: Not applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not applicable
- 24b. Section 508 compliance is not applicable.
- 25. Data Universal Number System (DUNS) number: 78-164-3267
- 26. Progressive Expert Consulting, Inc. is registered in the Central Contractor Registration (CCR) database.

## **VIRTUAL FOREIGN LANGUAGE CENTER STANDARD COURSE:**

### *Course Description :*

The Virtual Foreign Language Center Standard Course is a distance learning educational course that allows for face -to-face virtual classroom instruction. The course is tailored to the language and cultural training needs of the student. Each lesson in the course covers material that is unique to the individual student's foreign language objectives or requirements yet concurrently follows DLPT guidelines. Instructors (called facilitators) enrich each lesson by incorporating materials and resources that are catered to the student's interests and learning style, as well as news articles and other current events relevant to the student. A resource team supports the facilitator before and during the lesson by helping gather materials and resources to be used in class and allowing for seamless transitions and flexibility during the lesson.

### **PEC LANGUAGE LIST:**

AFRIKAANS – AA	FINNISH – FJ	PORTUGUESE-BRAZILIAN – PQ
ALBANIAN – AB	FLEMISH – FL	PORTUGUESE-CONTINENTAL – PY
AMHARIC – AC	FRENCH – FR	PUNJABI – PJ
ARABIC (PALESTINIAN) – AZ	GEORGIAN – GG	PUSHTU – PU
ARABIC (MODERN STANDARD) – AD	GERMAN – GM	ROMANIAN – RQ
ARABIC (LEVANTINE) – QE	GREEK – GR	RUSSIAN – RU
ARABIC- EGYPTIAN – AE	GUJARATI – GW	SERBO-CROATIAN – SC
ARABIC- (IRAQI) – DG	HAITIAN-CREOLE – HC	SINGHALESE (INCLUDES MALDIVIAN – SJ
ARABIC-LEBANESE – AQ	HEBREW – HE	SLOVENIAN – SL
ARABIC-MOROCCAN – BS	HINDI – HJ	SLOVAK – SK
ARABIC-SYRIAN – AP	HUNGARIAN – HU	SOMALI – SM
AZERBAIJANI (AZERI) – AX	IGBO – JB	SOUTH MIN – CD
BENGALI – BN	ILOCANO – JL	SPANISH – QB
BELORUSSIAN – BL	INDONESIAN – JN	SWAHILI – SW
BULGARIAN – BU	ITALIAN – JT	SWEDISH – SY
BURMESE – BY	JAPANESE – JA	TADJIK – TB
CAMBODIAN – CA	KASHUBIAN – KR	TAGALOG – TA
CEBUANO – VB	KOREAN – KP	TAMIL – TC
CHAVACANO – HV	LAO – LC	THAI – TH
CHINESE-AMOY – YD	LITHUANIAN – LT	TIGRINYA – TL
CHINESE-CANTONESE – CC	MALAY – ML	TURKISH – TU
CHINESE-MANDARIN – CM	MONGOLIAN – MV	UKRAINIAN – UK
CZECH – CX	NORWEGIAN – NR	URDU – UR
DANISH – DA	PERSIAN-AFGHAN – PG	UZBEK – UX
DUTCH – DU	PERSIAN-IRANIAN – PF	VIETNAMESE – VN
ENGLISH – EN	POLISH – PL	YORUBA – YQ
		ZULU – XU

**PRICING AND DESCRIPTIONS:**

<b>Course Title</b>	<b>PRICE PER COURSE OR PER PERSON</b>	<b>GSA PRICE</b>
Virtual Foreign Language Center Standard Courses: 1 Module PEC provided teacher and curriculum (40 hours) Min/Max (1/6)	Per Course	\$14,961.38
Hourly Language Instruction – Language Instruction that follows the same method and structure as the Virtual Foreign Language Center Standard Course but without a set course length and is done on a per hour basis	Per Hour	\$498.71
Virtual Foreign Language Center Optional Add Ons: Audio and Video Peripheral – Optional Add on to provide the audio and video peripherals necessary in order to participate in a Virtual Foreign Language Center Standard Course. Students may provide their own or make use of this optional add on.	Per Set	\$299.23
Virtual Foreign Language Center Optional Add Ons: ACTFL OPI – Optional Add On to provide an oral exam to rate the progress of the student in the class.	Per Student Exam	\$349.10
Virtual Foreign Language Center Optional Add Ons: Student Drilling/Flashcard Tool – Optional Add on to Provide Student drilling and flashcard tools that is synched with the Foreign Language Center Standard Course.	Per Student	\$199.49
Textbooks – Optional Textbooks that can be used to supplement the Virtual Foreign Language Center Standard Course.	Per Student	\$99.74
Virtual School Infrastructure Setup – If required, PEC is able to setup a custom Virtual School Infrastructure to support specific needs that may be in addition to the standard course. If there are specific needs or requirements that need to be addressed, this custom setup can be created.	Per Hour	\$249.36
Custom Curriculum – If required, PEC is able to create custom curriculum to meet specific needs of the student. PEC can work with the student to develop a curriculum to match their specific needs.	Per Hour	\$374.03
Virtual Classroom Setup and Design – If required, PEC is able to setup private and separate virtual classrooms for the students that are not used for any other purposes. PEC can create specific and custom designs for the classroom to meet the needs of the students.	Per Hour	\$249.36



"The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Language Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract."